# STRATEGIC PLAN 2019 - 2022

Connecting with our community to assist our local hospitals

Reviewed and updated 2020.

Toowoomba Hospital Foundation supports the community by helping to improve local health facilities and services. We assist Darling Downs Health patients by helping fund equipment, services and programs as well as staff development, research and scholarships.

#### **OUR 4 YEAR PRIORITIES**

#### Sustained Financial Growth

Diversify and grow our revenue streams from commercial operations, bequests and

### **Expanded Regional Scope**

### To create and maintain engaging relationships

- 1. Operate effective, sustained partnerships with our hospitals to ensure we attend to their priorities
- 2. Provide a broad range of community engagement events every year to increase awareness about the Foundation
- 3. Inform, recognise and support our donors
- 4. Maximise community exposure through online and social media

#### Performance Indicator

Growth in audience numbers

# Grow our income streams sustainably in support of our hospitals

- 1. Diversify our revenue streams
- 2. Secure new corporate donors
- 3. Develop and operate a successful bequest program
- 4. Work with current and new business partners to grow partnership income
- 5. Grow philanthropic partnering

#### Performance Indicator

Growth in funds available for distribution to our hospitals

## To operate an efficient, dynamic and sustainable charity

- 1. Provide staff with access to appropriate professional development
- 2. Regularly review all processes, policies and procedures
- 3. Apply digital technologies to improve the efficiency and effectiveness of our operations

#### Performance Indicator

- Full OHSA compliance
- Operate to budget
- Benchmarked % administration costs to distributed funds

# **OUR VALUES**

#### **COLLABORATION**

We connect with our community, our sponsors. donors and partners to respond to the needs of our hospitals

#### **EMPATHY**

we inspire compassion stories of the people in our community and the



**OUR GOALS AND STRATEGIES**